

Boyhood Home of Walt Disney Stops “Goofing Around” with Health Insurance and Makes the Move to ECCHIC

Walt Disney once said of his boyhood home, “To tell the truth, more things of importance happened to me in Marceline than have happened since – or are likely to in the future.” Liz Cupp, City Manager of Marceline, MO, believes yet another significant occurrence took place when her employer decided to join Howard Danzig and the ECCHIC Group in their cost-management health insurance revolution.

“We have been with this program since 1993 and it has worked very well for us,” expressed Ms. Cupp. She went on to add, “We have been able to maintain our costs and have improved benefits for our employees.” She even says her group has the ability to offer increased allowances that would not be possible if not for the ECCHIC program. “We have been able to provide additional wellness programs through our savings that may not be included in our insurance, such as reimbursement for eye exams and annual wellness screenings through our local hospital.”

The ECCHIC Group has been providing solutions for *Employers Committed to Control Health Insurance Costs* since 1989. Their cost-management methods have stabilized insurance rates for dozens-and-dozens of public and private groups, ranging in size from two employees to hundreds of employees, saving them hundreds-of-thousands of dollars.

In a small city such as Marceline, MO, tradition and hometown values reign high in importance. Marceline prides itself on its integrity, so when searching for an insurance provider, this principle topped the list of priorities. Howard Danzig attributes much of the success and sincerity of the ECCHIC program to his dedicated, enthusiastic staff. Ms. Cupp confirms by saying, “If we encounter any problems with the insurance company, Howard is always willing to mediate for us.”

The proficiency and knowledge ECCHIC has brought to the City of Marceline is rare in today's strained health insurance world. Ms. Cupp agrees, and reiterated her positive feelings for the plan. “It has been a successful program for the City of Marceline since 1993 and we look forward to many more years of success.”

City of Marceline, MO

LOCATION: Marceline, MO
GROUP SIZE: 20 Employees
CLIENT SINCE: 1993

TO LEARN HOW TO GET YOUR COSTS UNDER CONTROL THROUGH PROACTIVE COST-MANAGEMENT, CALL US FOR A FREE CONSULTATION AT (314) 997-8865, TOLL FREE AT (800) 280-0010 OR VISIT US ONLINE AT WWW.ECCHIC.COM.