

Butterfield Youth Services Commits Over Forty Years to Troubled Youth; Finally Finds Health Insurance Program to Commit to Them!

Butterfield Youth Services in Marshall, MO has been diligently serving distressed adolescents for over forty years, redeeming the lives of hundreds of young boys and girls whose only alternative was institutional care. Tom Butterfield founded the first Butterfield Boys Ranch in hopes of helping those individuals who needed it the most. Howard Danzig saw a need for change in the health insurance industry, and created the **ECCHIC** Group much for the same reason.

The **ECCHIC** Group has been providing solutions for *Employers Committed to Control Health Insurance Costs* since 1989. Their cost-management methods have stabilized insurance rates for dozens-and-dozens of public and private groups, ranging in size from two employees to hundreds of employees, saving them hundreds-of-thousands of dollars.

In regards to her interactions with the **ECCHIC** program, Lori Blalock, Management Assistant of Butterfield Youth Services, has nothing but positive things to say about the group and her communications with them. "Everything is going great!" exclaimed Blalock. She continued, "Everyone is always helpful when I have questions." In today's world of undependable health insurance coverage and problematic customer service, it is a wonder to hear someone say such upbeat statements about their health insurance provider.

Along with the reliable service provided by the thorough staff of health insurance professionals, **ECCHIC** founder and president, Howard Danzig is never more than a phone call's distance away and is always readily available to personally assist clients. "It is never hard to reach Howard," explained Lori Blalock. Not many people can say they can easily reach *anyone* at their health insurance company, much less the *founder* and *president*!

Typically health insurance in general is known to be a very troublesome, tedious ordeal to work with. Butterfield Youth Services is no stranger to troublesome and tedious issues, so it is a relief for this non-profit organization to be able to work so effortlessly with the **ECCHIC** Group. Lori Blalock describes her workings with the team and says, "I really can't complain about anything. The process always runs smoothly."

Yet another fantastic aspect of working with the **ECCHIC** Group, says Lori, is the constant contact the personnel always strives for. "The staff calls monthly to do a customer service check and make sure everything is going ok," she remarked. Personal and one-on-one client relations are constants with the **ECCHIC** program, and are taken very seriously by the entire team.

Butterfield Youth Services

LOCATION: Marshall, MO
GROUP SIZE: 70 Employees
CLIENT SINCE: 1994

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