

## ***Booms for Hire Trucking Gives Booming Applause to the ECCHIC Group***

Booms for Hire Trucking is an “uncommon” carrier holding a common carrier Federal Highway Administration authority. In the same sense, the ECCHIC group is an “extraordinary” health insurance team helping to make an ordinary problem more manageable. BFH Trucking found a perfect fit when they came upon the ECCHIC team because both companies have similar concepts and values when it comes to servicing the customer. Although dealing with two completely different industries, both corporations successfully take burdens off of their clients while providing professional solutions to typically troublesome issues.

The ECCHIC Group has been providing solutions for *Employers Committed to Control Health Insurance Costs* since 1989. Their cost-management methods have stabilized insurance rates for dozens-and-dozens of public and private groups, ranging in size from two employees to hundreds of employees, saving them hundreds-of-thousands of dollars.

“I believe most companies in recent years have experienced an erosion of benefit levels and will probably continue to do so due to rising medical and pharmaceutical costs,” stated Michael Pirrie, Vice President of BFH Trucking. He continued, “Under the ECCHIC program, we have been able to keep our employee premium contributions relatively level but we have made some adjustments to our medical plan documents that have shifted, incrementally, some of the expense of utilization to the employee. Hopefully making utilization more consumer driven.”

Not only does Mr. Pirrie know that BFH Trucking is more competently using their benefit money since joining with ECCHIC, but he is also aware of how those prearranged funds are being spent. “There is little question, we are certainly getting more efficient use of our dollars,” proclaimed Pirrie. “We now have a much better understanding of the insurance industry and how dollars are allocated.”

The positive attributes the ECCHIC plan provides its clients is almost unending, but Michael Pirrie says he thinks one of the strongest aspects is that employers have control of employee benefit levels at the point of utilization. Having such a high degree of organization and management over health insurance benefits right from the beginning only helps aid in keeping the prices low for everyone.

In regards to the future of the health insurance industry, Michael Pirrie boasts that ECCHIC is blazing the trail. “It is my belief that this is the direction everyone will need to go for the foreseeable future – there needs to be more education on how things work in order for people to make educated decisions on these issues.”

### ***Booms for Hire Trucking***

**LOCATION:** Creve Coeur, MO

**GROUP SIZE:** 30 Employees

**CLIENT SINCE:** 2005

TO LEARN HOW TO GET YOUR COSTS UNDER CONTROL THROUGH PROACTIVE COST-MANAGEMENT, CALL US FOR A FREE CONSULTATION AT (314) 997-8865, TOLL FREE AT (800) 280-0010 OR VISIT US ONLINE AT [WWW.ECCHIC.COM](http://WWW.ECCHIC.COM).