

*School of Osage Learns a Valuable Lesson from **ECCHIC***

Health insurance costs are skyrocketing out of control. For some employers, paying those premiums is quickly becoming impossible. Many school districts are forced to choose between paying outrageous premiums and cutting employee benefits. However, one mid-Missouri school is taking a different route.

Nearly fifteen years ago, the School of Osage in Lake Ozark Missouri, turned to **ECCHIC**. **ECCHIC** is an organization that provides solutions to *Employers Committed to Control Health Insurance Costs*. Cost-management experts from **ECCHIC** showed school officials how to stabilize their health care costs without cutting employee benefits. **ECCHIC** president, Howard Danzig, personally explained to the district how they could make small changes to save big.

“Howard’s expertise has been instrumental to the program,” says Mary House, an administrator with the School of Osage. Howard is highly involved in all client relationships, and has sustained a 15-year bond with Mary. Mary says Howard has been crucial to implementing the common-sense, cost-saving changes that have saved the school district hundreds-of-thousands of dollars.

“Our cost started at one-hundred-fifteen dollars a month and then rose to one-hundred twenty-two dollars.” House says that’s what the district paid per employee. “It stayed there for several years, and then rose to three hundred dollars a month five or six years ago. It is currently held at that.”

Mary says her school district is bucking the trend – avoiding the double-digit premium hikes, or having to cut benefits – of which other districts are victim. She also can’t understand why more schools don’t look at making the switch.

“I think they ought to look into **ECCHIC** because evidently what they’re doing isn’t working. It’s not good for their financial future,” suggested Mary. She went on to add, “They should visit other schools that have chosen a self-funded approach, or come to Howard’s meeting and learn about the program and hear testimonies from other schools.”

School of the Osage

LOCATION: Lake Ozark, MO

GROUP SIZE: 220 Employees

CLIENT SINCE: 1990

TO LEARN HOW TO GET YOUR COSTS UNDER CONTROL THROUGH PROACTIVE COST-MANAGEMENT, CALL US FOR A FREE CONSULTATION AT (314) 997-8865, TOLL FREE AT (800) 280-0010 OR VISIT US ONLINE AT

WWW.ECCHIC.COM.