

*Save-A-Lot Saves a lot with **ECCHIC***

The **ECCHIC** program has been a huge wake-up call for many employers who were accustomed to the waste in traditional health insurance plans. Russ Queen of Save-A-Lot in Otto, Mo., says what he learned from the **ECCHIC** Group shook him up and made him realize that something had to be done. He decided to take a proactive approach to his employees' health insurance by joining with the **ECCHIC** Group. "The risk of switching has definitely been worth the gain," explained Queen.

After speaking with a few different insurance groups, Queen learned that some are not even aware that a program like **ECCHIC** exists. "A lot of people don't even know that a plan like this is available to them," stated Queen. "If they did, I think they'd be switching, too."

Queen feels prepared for the future and is confident that he'll be ahead of the game due to the knowledge and education the **ECCHIC** program has provided. "Eventually I think most employers are going to go to a program such as this, and I'm just glad I'm already there," explained Queen.

Russ said he would advise everyone to learn more about the **ECCHIC** plan, and at least sit down and take a look at it. "It really depends on the company, but for us it's been perfect," stated Queen.

So many purchasers of health insurance benefits simply have no idea where their money is going. They just continue to pay the bills and never question it. They don't realize that knowledge is power and can help them save. "I had absolutely no idea where the money was going with our previous plan, but now I know exactly where every dollar goes," said Queen.

Russ also doted on the wonderful customer service that so many **ECCHIC** clients admire. "It's so nice to know that there's someone to ask questions to, and that I won't get a recording. Someone is always there for us," said Queen.

Save-A-Lot

LOCATION: Otto, MO
GROUP SIZE: 4 Employees
CLIENT SINCE: 2004

TO LEARN HOW TO GET YOUR COSTS UNDER CONTROL THROUGH
PROACTIVE COST-MANAGEMENT, CALL US FOR A FREE CONSULTATION
AT (314) 997-8865, TOLL FREE AT (800) 280-0010 OR VISIT US ONLINE AT
WWW.ECCHIC.COM.