

## *Quality Custom Molding Receives Quality Education from **ECCHIC***

In October 2003, Quality Custom Molding made a big money-saving decision that has done more than just bank them a few bucks. Since joining with the **ECCHIC** team, Quality Custom Molding has saved 40 percent of what their previous company premiums were. They have also been able to offer their employees additional benefits that previously they could not afford, while still saving money. Because of the **ECCHIC** plan, Quality Custom Molding even has the ability to give their employees a retirement plan match and offer them short term disability.

The executive administrator of Quality Custom Molding, Theresa Klaus, even goes so far as to say, "By being able to offer additional benefits we are also able to attract a higher level of employee." These are some amazingly positive changes for a company that couldn't even offer their employees a retirement plan match prior to joining with the **ECCHIC** team.

Klaus says that her company has a much better idea of how and where their money is being spent. "We now can review yearly what our true costs are and make our employees aware of this cost so they can participate in trying to shop more effectively for prescriptions. On a scale of one to ten, with ten being the best informed compared to our previous plan, our whole organization is at least an eight," states Klaus.

The administrative board at Quality Custom Molding wants their business to be a place where someone would want to work. "As a company we try to increase benefits to our employees as much as we can. This plan has made that possible. It's a win-win situation for the employer and the employee," says Klaus.

As for those who are evaluating the **ECCHIC** program, Klaus advises them to try it. "Figure out the worst case scenario and go from there. You are either going to pay it to the insurance companies or take a chance. The worst case, if you lose, is that you will have to pay it out to the employee. The risk is worth the gain."

As a whole, the **ECCHIC** team has a great amount of expertise to offer those organizations or companies that give their program a try. "The strongest attribute is the time that has been taken to make the employer and the employee understand the plan from what they have been accustomed to for so very long. It took a lot of handholding in the beginning, but that is something that **ECCHIC** was more than happy to do," stated Klaus.

### *Quality Custom Molding*

**LOCATION:** Linn, MO  
**GROUP SIZE:** 20 Employees  
**CLIENT SINCE:** 2003

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