

*Didion International, Inc. Credits **ECCHIC** with Stabilizing Out-of-Control Health Insurance Costs*

In the health insurance industry of today, companies and organizations typically switch insurance companies very frequently. They tend to do so in an attempt to save on premium increases, while trying to conserve benefits. Considering this, it is impressive that Didion International, Inc. has been with the same insurance company since 2000, and is still thrilled with the services they receive.

“This is our sixth year with **ECCHIC**, and they have been very good to us here at Didion,” stated John Chandler, Didion representative. He continued, “**ECCHIC** has stabilized a cost area that had been spiraling out of control for some time, and still would be if it weren’t for the **ECCHIC** program.”

Depleting health insurance benefits or having employees share a greater portion of the cost of health insurance have been two fast-growing trends in many businesses and companies around the nation in the past ten years. Didion, however, has not had to take either of these routes because of their arrangement with **ECCHIC**. “We have been in a good position to continue providing a great benefits package to our employees. This helps us attract and retain good employees,” said Chandler.

After joining with the **ECCHIC** Group, most companies and organizations are amazed at the information they suddenly have access to. Chandler explains, “The strongest attribute I see with the **ECCHIC** program is the way they educate the employer on how and where the dollars are spent. This provides the necessary information to allow management the ability to make better decisions on changing the program for the betterment of the employees as a whole, versus having a few bad apples spoiling the whole bunch.”

The health insurance industry is not becoming any more cost-effective anytime soon. Therefore, it is important that employers begin taking a proactive approach to their health care and decide to make a change for the better. As John Chandler says about the **ECCHIC** program, “The benefits far exceed the negatives.”

Didion International, Inc.

LOCATION: St. Peters, MO
GROUP SIZE: 35 Employees
CLIENT SINCE: 2000

TO LEARN HOW TO GET YOUR COSTS UNDER CONTROL THROUGH PROACTIVE COST-MANAGEMENT, CALL US FOR A FREE CONSULTATION AT (314) 997-8865, TOLL FREE AT (800) 280-0010 OR VISIT US ONLINE AT WWW.ECCHIC.COM.