

## ***Advanced Medical Testing Advances their Health Insurance Knowledge with the **ECCHIC** Group***

All things that sound too-good-to-be-true usually are...*The diet pill that makes you lose ten pounds per day, the eight-day vacation to the Caribbean that only costs \$200, those "You are already a Winner" flyers that bombard you in the mail.* Misleading and most likely false is what these all are. That's not the case with what the **ECCHIC** team promises, says Jan Greiwe of Advanced Medical Testing in Florissant, Missouri.

The **ECCHIC** Group has been providing solutions for **Employers Committed to Control Health Insurance Costs** since 1989. Their cost-management methods have stabilized insurance rates for dozens-and-dozens of public and private groups, ranging in size from two employees to hundreds of employees, saving them hundreds-of-thousands of dollars.

"It's been such a culture of ignorance surrounding insurance benefits with both the patients and the employers. The insurance company would love for you to still be in denial. It's about time to take control of where health care dollars go," stated Greiwe when asked about what she would tell skeptics who have not given the **ECCHIC** program a try.

Advanced Medical Testing is a small employee group that never received the benefits larger corporations usually do when it comes to health insurance costs. Their expenses have remained at basically the same rates as in 2001, and now they know where their money is being spent. "It's so much better this way because we are all aware of our health care usage and we know we're not leaving 30 percent on the table for the insurance company," says Greiwe.

With double-digit increases in health insurance premiums being commonplace over the past decade, it is almost impossible to find a company that hasn't had to change their benefits or coverage at least slightly. Advanced Medical Testing is one employee group that has not had to change their benefits since they began working with the **ECCHIC** group. "Our benefits have remained the same for employees, and so have our guidelines on coverage," stated Jan.

### ***Advanced Medical Testing***

**LOCATION:** Florissant, MO  
**GROUP SIZE:** 15 Employees  
**CLIENT SINCE:** 2003

TO LEARN HOW TO GET YOUR COSTS UNDER CONTROL THROUGH PROACTIVE COST-MANAGEMENT, CALL US FOR A FREE CONSULTATION AT (314) 997-8865, TOLL FREE AT (800) 280-0010 OR VISIT US ONLINE AT [WWW.ECCHIC.COM](http://WWW.ECCHIC.COM).